

# The Society of Certified Insurance Counselors

## Life & Health

Duluth, GA • September 26-28, 2018

### Wednesday, September 26, 2018

7:30 AM - 8:00 AM

8:00 AM - 12:15 PM

#### SECTION 1

12:15 PM - 1:15 PM

1:15 PM - 5:15 PM

#### SECTION 2

5:15 PM - 5:30 PM

### Thursday, September 27, 2018

7:30 AM - 8:00 AM

8:00 AM - 10:00 AM

#### SECTION 3

10:00 AM - 12:00 PM

#### SECTION 4

12:00 PM - 1:00 PM

1:00 PM - 5:00 PM

#### SECTION 5

### Friday, September 28, 2018

7:30 AM - 8:00 AM

8:00 AM - 10:00 AM

#### SECTION 6

10:00 AM - 12:00 PM

#### SECTION 7

12:00 PM - 2:00 PM

2:00 PM - 4:00 PM

#### Registration with Coffee and Rolls

#### Life Insurance Concepts

Mr. Darrin Lee Rankin, CIC, CPIA, AIS

#### Lunch - on your own

#### Health Insurance Concepts

Mr. Darrin Lee Rankin, CIC, CPIA, AIS

#### Exam Briefing

#### Coffee & Rolls

#### Long Term Care Insurance

Mr. Jerry Rhinehart, CIC

#### Disability Income Insurance

Mr. Jerry Rhinehart, CIC

#### Lunch - on your own

#### Business Continuation and Succession Planning

Mr. Jerry Rhinehart, CIC

#### Coffee & Rolls

#### Retirement Planning and Annuities

Mr. Dennis D. Stone, CIC, CPCU, CLU

#### Planning for Personal Needs

Mr. Dennis D. Stone, CIC, CPCU, CLU

#### Lunch and Study Time - on your own

#### Examination

#### Faculty

Darrin Lee Rankin, CIC, CPIA, AIS  
*Rankin Insurance Group, Huntersville, NC*

Jerry Rhinehart, CIC  
*Rhinehart & Associates,*

Dennis D. Stone, CIC, CPCU, CLU  
*Dennis D. Stone, Inc., Norman, OK*

#### Ed Consultant

Gerald T. Hargrove, J.D., CIC, CPIA, FCLA, SCLA, PICS,  
LICS  
*Euharlee, GA*

#### Program Location

Address & Phone: **PIA Southern Alliance Learning Ctr.**  
3805 Crestwood Parkway NW, Ste. 140  
Duluth, GA 30096  
(770) 921-7585



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