

# The Society of Certified Insurance Counselors

## Commercial Casualty

Duluth, GA • November 13-15, 2019

### Wednesday, November 13, 2019

7:30 AM - 8:00 AM

8:00 AM - 12:15 PM

#### SECTION 1

#### Registration with Coffee and Rolls

#### COMMERCIAL GENERAL LIABILITY CONCEPTS AND COVERAGE

Mr. John F. Kitson, CIC, CPCU, AU, AIM

12:15 PM - 1:15 PM

#### Lunch - on your own

1:15 PM - 3:15 PM

#### COMMERCIAL GENERAL LIABILITY CONCEPTS AND COVERAGE (Continued)

Mr. John F. Kitson, CIC, CPCU, AU, AIM

3:15 PM - 5:15 PM

#### SECTION 2

#### ADDITIONAL INSURED CONCEPTS AND ENDORSEMENTS

Mr. John F. Kitson, CIC, CPCU, AU, AIM

5:15 PM - 5:30 PM

#### Exam Briefing

### Thursday, November 14, 2019

7:30 AM - 8:00 AM

#### Coffee & Rolls

8:00 AM - 12:00 PM

#### SECTION 3

#### BUSINESS AUTOMOBILE COVERAGES AND ENDORSEMENTS

Mr. Patrick A. Deem Sr., CIC

12:00 PM - 1:00 PM

#### Lunch - on your own

1:00 PM - 2:00 PM

#### BUSINESS AUTOMOBILE COVERAGES AND ENDORSEMENTS (Continued)

Mr. Patrick A. Deem Sr., CIC

2:00 PM - 5:00 PM

#### SECTION 4

#### WORKERS COMPENSATION AND EMPLOYERS LIABILITY

Mr. Patrick A. Deem Sr., CIC

### Friday, November 15, 2019

8:00 AM - 8:30 AM

#### Coffee & Rolls

8:30 AM - 10:30 AM

#### Examination

#### Faculty

Patrick A. Deem Sr., CIC  
*PADSR, Inc., Austin, TX*

John F. Kitson, CIC, CPCU, AU, AIM  
*Franklin, TN*

#### Ed Consultant

Jay Williams, CIC, CRM, AAI, ACSR, CRIS, MLIS  
*Tallahassee, FL*

#### Program Location

Address & Phone: **PIA Southern Alliance Learning Ctr.**  
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