

The Society of Certified Insurance Counselors

Insurance Company Operations

June 8-9, 2022 • PIA Southern Alliance Webinar Event

Wednesday, June 8, 2022

7:45 AM – 8:00 AM

8:00 AM – 12:15 PM

Section 1

Join Webinar

Executive and Financial Management

John Neal

12:15 PM – 1:15 PM

1:15 PM – 3:15 PM

Lunch

Executive and Financial Management (continued)

John Neal

3:15 PM – 5:15 PM

Section 2

Product Development

John Neal

5:15 PM – 5:30 PM

Exam Briefing

Thursday, June 9, 2022

7:45 AM – 8:00 AM

8:00 AM – 11:00 AM

Section 3

Join Webinar

Underwriting

Mike DeHetre

11:00 AM – 12:00 PM

Section 4

Claims Management

Mike DeHetre

12:00 PM – 1:00 PM

1:00 PM – 3:00 PM

Lunch

Claims Management (continued)

Mike DeHetre

3:00 PM – 5:00 PM

Section 5

Product Distribution

Mike DeHetre

Faculty

John Neal, CRM, MBA

Michael DeHetre, CIC, CRM, CPCU, AU, ARe, AIM, AIS

Educational Consultant

John A. Chapman, Jr., CIC, CPCU