The Society of Certified Insurance Counselors

Insurance Company Operations

February 8-9, 2023 ● PIA Southern Alliance Webinar Event

Wednesday, February 8, 2023		
7:45 AM – 8:00 AM		Join Webinar
8:00 AM – 12:15 PM	Section 1	Executive and Financial Management
		Mike DeHetre
12:15 PM – 1:15 PM		Lunch
1:15 PM – 3:15 PM		Executive and Financial Management
		(continued)
		Mike DeHetre
3:15 PM – 5:15 PM	Section 2	Product Development
		Mike DeHetre
5:15 PM – 5:30 PM		Exam Briefing
Thursday, February 9, 2023		
7:45 AM – 8:00 AM		Join Webinar
8:00 AM - 11:00 AM	Section 3	Underwriting
		Nikki Sherrill-Wyatt
11:00 AM – 12:00 PM	Section 4	Claims Management
		Nikki Sherrill-Wyatt
12:00 PM - 1:00 PM		Lunch
1:00 PM – 3:00 PM		Claims Management (continued)
		Nikki Sherrill-Wyatt
3:00 PM - 5:00 PM	Section 5	Product Distribution
		Nikki Sherrill-Wyatt

Faculty

Michael DeHetre, CIC, CRM, CPCU, AU, ARe, AIM, AIS Nicole Sherrill-Wyatt, CIC, CPCU, SCLA, AIS, AIM, API, AIC, AINS

Educational Consultant

Bettye Hutchison, CIC, CRM, CPCU, ARM, CPIA, AAI, TRIP